

# Buyer Questionnaire

## Section 1: General Questions

What's your contact information and the best way to reach you? PHONE: \_\_\_\_\_

EMAIL: \_\_\_\_\_

Are you currently working with another real estate agent?  YES  NO

Are you in an exclusive buyer agency contract with another agent?  YES  NO

Where do you want to buy property? \_\_\_\_\_

Is there any specific part of the city/area that you prefer? \_\_\_\_\_

Have you bought or sold a home in the past?  YES  NO

• If yes, how long ago and where? \_\_\_\_\_

Do you need to sell a property before you can purchase another?  YES  NO  ON MARKET

Are you currently working with another real estate agent?  YES  NO

What is your motivation for buying a new home?

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What are your top three must-haves in a new home?

- 1. \_\_\_\_\_
- 2. \_\_\_\_\_
- 3. \_\_\_\_\_

**Section 2: Lifestyle Questions**

Do you have pets?    YES    NO

What does your daily routine look like?

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How do you spend your weekends?

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Describe your ideal neighborhood.

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What does your dream home look like?

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### Section 3: Budget & Expectation Questions

Have you arranged financing yet?  YES  NO

- If yes, lender's name: \_\_\_\_\_
- Phone number: \_\_\_\_\_
- Email: \_\_\_\_\_

Do you need assistance in locating financing?  YES  NO

Do you need to sell a property before you can purchase another?  YES  NO

Have you been pre-qualified, pre-approved, or otherwise informed of your maximum purchase amount?

YES  NO

- If yes, what amount have you been pre-qualified/pre-approved for?  
\_\_\_\_\_
- If yes, will your financial company issue a pre-qualified/pre-approval letter stating this amount?  
 YES  NO \_\_\_\_\_

Do you need assistance in locating financing? \_\_\_\_\_

Do you need to sell a property before you can purchase another?  YES  NO

### Section 4: Home Features Questions

What style of home would you prefer? I.e., duplex, townhome, condo, single-family, near any places of interest?

\_\_\_\_\_

Are stairs acceptable?  YES  NO

Is a primary bathroom important to you?  YES  NO

- If yes, which would you prefer:  1/2 BATH  3/4 BATH  FULL BATH  5-PIECE BATH



What square footage do you prefer?

UNDER 1,000 SQFT    1,000-2,000 SQFT    2,000-3,000 SQFT    OVER 3,000 SQFT

Do you want a basement?    YES    NO    NO PREFERENCE

• If yes, which style?:    FINISHED    UNFINISHED

Is air conditioning important to you?    YES    NO

Open floor plan?    YES    NO

An office or study?    YES    NO

Formal dining room?    YES    NO

Patio/deck?    YES    NO

Sprinkler system?    YES    NO

Do you want a garage?    YES    NO    NO PREFERENCE

• If yes, how many garage spaces? \_\_\_\_\_

• If yes, do you want a heated garage?    YES    NO    NO PREFERENCE

What size lot would you prefer? \_\_\_\_\_

Is mature landscaping important to you?    YES    NO

Are there any other specific features you'd like to be factored into your property search?

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**Thank you for taking the time to complete this questionnaire!**