THE <mark>Close</mark>

Home Style Cheat Sheet for Real Estate Agents

Style	Period	Found in	Key features	Client line
A-Frame	1950s-1990s	Colorado, Oregon, Pacific Northwest	Steep triangular roof, large windows, open floor plan	A-frames are cozy, triangular homes built for big views and relaxed getaways.
Brownstone	1840s-1890s	Manhattan, Brooklyn, Philadelphia, Boston	Sandstone facade, stoop entry, bay windows, cast- iron railings	Brownstones are historic city homes known for their iconic stone exteriors and stoops.
Bungalow	1900s-1940s	California, Oregon, the Midwest, nationwide	Single story, front porch, double-pitched roof, dormer windows	Bungalows are charming and compact, great for relaxed, low- maintenance living.
Cape Cod	1740s-present	East Coast, Midwest	Steep roof, central chimney, shingle siding, symmetrical windows	Cape Cods are simple, weather-friendly homes with classic East Coast charm.
Colonial	1700s-1780s	Northeast, Southeast	Symmetrical layout, gabled roof, central door with flanking windows	Colonials are timeless, formal, and balanced — a real American classic.
Contemporary	1990s-present	Nationwide	Flat or low roofs, open floor plans, glass walls, modern materials	Contemporary homes are sleek, open, and built around today's trends and tech.
Craftsman	1905-1930	California, Oregon, Seattle	Low roof, big porch, exposed rafters, handcrafted wood details	Craftsman homes blend function and beauty with built-ins and woodwork.
Federal	1780s-1830s	Northeast, Southeast	Symmetrical layout, elliptical windows, classical details, dual chimneys	Federal homes are refined and elegant — a graceful step up from Colonial.



Style	Period	Found in	Key features	Client line
Georgian	1700s-1830s	East Coast	Brick or stone, central hallway, multi-pane windows, balanced design	Georgian homes are formal and symmetrical with old- world sophistication.
Greek Revival	1820s-1860s	Southeast, Mid- Atlantic	Columns, white stucco or stone, pediments, symmetrical windows	Greek Revival homes echo ancient temples — bold and stately in style.
Italianate	1840s-1880s	Eastern states	Tall narrow windows, low-pitched roof, ornate brackets, columns	Italianate homes bring European flair with tall windows and decorative touches.
Mediterranean	1920s-1960s	California, Southwest, Florida, Texas	Terracotta tile roofs, stucco walls, arches, wrought iron details	Mediterranean homes are warm and elegant, with terracotta roofs and breezy outdoor spaces.
Midcentury Modern	1940s-1960s	New Canaan, Chicago, Los Angeles, New York	Flat roof, open layout, large windows, minimalist design	Midcentury homes are all about clean lines, open space, and big views.
Modern Farmhouse	2000s-present	Midwest, South	Barn doors, wide porch, neutral tones, open plan	Modern farmhouses mix country comfort with a fresh, updated feel.
Postmodern	1980s-present	California, nationwide	Eclectic mix of styles, bold colors, playful forms, open layouts	Postmodern homes mix bold shapes, playful details, and unexpected style combos.
Prairie	1905-1915	Illinois, Wisconsin	Flat or hipped roof, horizontal lines, overhanging eaves	Prairie homes are low, grounded, and perfectly suited to wide landscapes.
Queen Anne	1880s-1920s	Northeast, Southeast, California	Turrets, steep roofs, ornate shingles, rounded porches, stained glass	Queen Anne homes are bold, decorative, and full of whimsical detail.
Ranch	1920s-present	West Coast, nationwide	Single story, open plan, wide footprint, casual layout	Ranch homes offer simplicity, space, and comfort — all on one level.



Style	Period	Found in	Key features	Client line
Rowhouses	1820s-present	Brooklyn, Philadelphia, D.C., Boston, Baltimore	Attached walls, uniform facade, stoops, narrow width	Rowhouses are classic urban homes, efficient and packed with character.
Saltbox	1600s-1800s	Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island	Long, pitched roof that slopes down to the back, asymmetrical design, central chimney	Saltbox homes have an iconic sloped-back roof — a clever, colonial-era design for snowy climates.
Spanish	1920s-present	California, Southwest	Terracotta roof, white stucco, arched windows, tile floors	Spanish homes bring warmth, elegance, and historic Mediterranean style.
Split Level	1950s-present	West Coast, nationwide	Multiple levels, short stairways, half floors, variable ceiling heights	Split-levels make smart use of space with short stairs and separate zones for living, sleeping, and entertaining.
Storybook	1920s-present	California, nationwide	Whimsical design, steep gables, stone accents, arched doors	Storybook homes are fairytale-inspired, full of charm and unique details.
Tudor	1850s-1970s	East Coast, Midwest	Brick and stone, half- timbering, steep roof, decorative chimneys	Tudor homes have historic English charm and tons of curb appeal.
Victorian	1850s-1920s	East Coast, Midwest, San Francisco	Ornate trim, turrets, high ceilings, grand staircases	Victorian homes are decorative and full of period drama and flair.